



EITZEN GROUP
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Eitzen Maritime Services ASA

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EMS strengthens presence in North America

Eitzen Maritime Services ASA today announced that the Company's offering on the North American continent is being significantly strengthened. EMS has joined the United Chandlers alliance, which includes ship supply companies all around the North American shorelines.

United Chandlers currently includes eight North American ship supply companies. The alliance operates out of more than 65 ports on the Western and Eastern seaboard of USA and Canada as well as in the Gulf of Mexico.

EMS Ship Supply will become the ninth member of the alliance and the first outside North America. The move represents a major improvement of EMS Ship Supply's customer offering. It will also significantly influence EMS' sales volumes; North American sales to EMS customers will be included in the Company's P&L and handled by a local partner in ports without EMS presence.

The United Chandlers membership further improves EMS Ship Supply's ability to offer global framework agreements to its customers, simplifying the shipowner's purchasing and logistics processes.

"After having secured strong presence in key shipping areas in Europe, the Middle East and South East Asia, we are now pleased to have established an attractive offering also in North America. In doing so the global leader in ship supply has become even more global," said Ms Annette Malm Justad, CEO of Eitzen Maritime Services ASA.

EMS is a diversified maritime services group. The Ship Supply division is the world leader in ship supply and serves the merchant fleet, cruise and ferry fleets, fishing vessels, naval vessels and offshore installations around the world.

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Eitzen Maritime Services ASA brings together maritime skills and services in an unprecedented and attractive combination: the worlds of technical management and ship supply. The company creates value for customers and shareholders through a multi disciplined organisation, purchasing capabilities and efficient logistics. EMS operates from 50 locations worldwide and supplies 6,000 ships every year. Approximately 250 ships are currently under technical management and/or crewed by EMS. Eitzen Maritime Services ASA is part of the Eitzen Group and is listed on the Oslo Stock Exchange (OSE: EMS).